

# Careers Week

27 - 28 November 2023



Follow the sun with us or select the time zone you wish to attend.

## Network and discover

APAC  
06:50 - 07:00 India  
09:20 - 09:30 HKT  
12:20 - 12:30 AEDT  
14:20 - 14:30 NZDT

REMEMBER: You can always catch the sessions on demand if the hours are unsociable.

### Maximizing your stay: the essentials

Welcome to our quick, 10-minute session designed to help you make the most out of your time here! We'll kick things off with essential housekeeping details and key information you need to know. Discover what awaits you over the next few days as we offer a sneak peek into our event agenda, ensuring you're fully prepared for what's ahead.

 **Angela Tyrrell**, Events Director - APAC, **World Commerce & Contracting**






## 10-minute platform exploration break

APAC  
07:10 - 07:40 India  
09:40 - 10:10 HKT  
12:40 - 13:10 AEDT  
14:40 - 15:10 NZDT

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### Welcome and introduction to CCM

Prepare to delve into the realm of Commercial and Contract Management (CCM) in this illuminating session tailored for potential recruits, employers, and students. Gain a profound understanding of CCM's significance and its myriad career prospects.

-  **Tim Cummins**, President, **World Commerce & Contracting**
-  **Sally Guyer**, Global CEO, **World Commerce & Contracting**
-  **Maka Kama**, Board Member, **Alliance ICT**



## 5-minute switchover

APAC

07:45 - 08:45 India  
 10:15 - 11:15 HKT  
 13:15 - 14:15 AEDT  
 15:15 - 16:15 NZDT

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## The significance of CCM: a pathway to a rewarding career

Discover the importance of Commercial and Contract Management (CCM) and its career appeal. Learn how CCM drives efficient resource use, mitigates risks, and fuels organizational growth. Explore the rewarding aspects of a CCM career, from job stability to growth opportunities. Whether you're curious or considering CCM, this session reveals why it's a smart choice.

- 🕒 **George Cunningham**, Contract Manager - Group Technology, **AIA Group Limited**
- 🕒 **Ashish Seth**, India CCM Head, **Capgemini**
- 🕒 **Karen Andersen**, Group Owner - Commercial & Contract, **Telstra**
- 🕒 Moderated by **Sharyn County**, General Manager - Procurement Property and Fleet, **Jemena Limited**



## 30-minute networking break

APAC

09:15 - 10:15 India  
 11:45 - 12:45 HKT  
 14:45 - 15:45 AEDT  
 16:45 - 17:45 NZDT

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## Leaders of the future in CCM

Explore the journeys of CCM professionals in this one-hour session. Learn how they began their CCM careers, discover their aspirations, and understand how CCM equips you with versatile skills to find your niche in diverse career paths. Join us for insights into your future leadership in CCM.

- 🕒 **Blake McGarry**, Supply Chain Lead, **Insitu Pacific**
- 🕒 **Megha Kumari**, Associate Consultant - CCM, **Capgemini**
- 🕒 **Jia Min Ti**, Contract Manager - Global Customer Projects, **Schneider Electric**
- 🕒 **Claire Hee Jo Choi**, Contract Specialist, **Sanofi Business Services**
- 🕒 Moderated by **Leon Kasperski**, Associate – Contract Management, **Lockhead Martin Australia**



Monday November, 27



End of day one, part one

## Network and explore

### Americas

05:30 - 05:40 PDT  
07:30 - 07:40 CDT  
08:30 - 08:40 EDT

### Europe

13:30 - 13:40 GMT  
14:30 - 14:40 CET  
17:30 - 17:40 GST

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 **Nikki Mackay**, Chief Development Officer, **World Commerce & Contracting**



## 10-minute platform exploration break

### Americas

05:50 - 06:20 PDT  
07:50 - 08:20 CDT  
08:50 - 09:20 EDT

### Europe

13:50 - 14:20 GMT  
14:50 - 15:20 CET  
17:50 - 18:20 GST

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-  **Sally Guyer**, Global CEO, **World Commerce & Contracting**
-  **Ned Coleman**, Executive Director Contract Management, **Accenture**



## 5-minute switchover

**Americas**

06:25 - 07:25 PDT  
 08:25 - 09:25 CDT  
 09:25 - 10:25 EDT

**Europe**

14:25 - 15:25 GMT  
 15:25 - 16:25 CST  
 18:25 - 19:25 GST

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- 🕒 **Cricket Middleton**, Managing Director, **Accenture**
- 🕒 **Steve Huhn**, President, **Stephen Huhn and Associates, LLC**
- 🕒 **Linda Berry**, EVP Group Head of Commercial & Contract Management, **Capgemini**
- 🕒 **Mark Gregory**, General Counsel & Corporate Affairs Director, **Rolls Royce**
- 🕒 Moderated by **Daisie Brown**, Head of Central Government Contracts, **BT**



## 30-minute networking break

**Americas**

07:55 - 08:55 PDT  
 09:55 - 10:55 CDT  
 10:55 - 11:55 EDT

**Europe**

15:55 - 16:55 GMT  
 16:55 - 17:55 CET  
 19:55 - 20:55 GST

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- 🕒 **Matt Sidhu**, Assistant Contract Manager, **Department for Transport**
- 🕒 **Jessica (JZ)**, Contract Specialist, **Accenture**
- 🕒 **Ioana Vasile**, Capability Specialist, **Deutsche Bank**
- 🕒 **Rebecca Sankey**, Principal Cost Estimator, **BAE Systems**
- 🕒 Moderated by **Zuzanna Briant**, Director Practice Lead CCM, **World Commerce & Contracting**



End of day one, part two



## Network and discover

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 07:30 - 08:30 India  
 10:00 - 11:00 HKT  
 13:00 - 14:00 AEDT  
 15:00 - 16:00 NZDT

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### Career advancement in CCM: navigating the tech-infused future

Discover strategies for advancing your CCM career, adapting to technological shifts, and effectively managing operational demands. Explore why staying committed to your organization can be a strategic choice. Elevate your CCM journey with insights from industry experts.

- © **Joanne Chuang**, General Counsel, **Injenico**
- © **Terri Mottershead**, Executive Director, **Centre for Legal Innovation**
- © **Michelle Despas**, Human Resources Director, **Local Government Procurement**
- © Moderated by **Jennie Vickers**, CEO, **Zeopard Security**



## 15-minute break

APAC  
 08:45 - 09:45 India  
 11:15 - 12:15 HKT  
 14:15 - 15:15 AEDT  
 16:15 - 17:15 NZDT

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### Elevating your CCM skills and personal brand

Delve into the art of enhancing your skills and crafting a standout personal brand in Commercial and Contract Management (CCM). Learn effective techniques to showcase your unique strengths and accomplishments while uncovering the myriad opportunities your CCM career has to offer. Unlock your full potential and excel in the world of CCM with these invaluable insights.

- © **Jocelyn Williams**, Diversity & Inclusion Lead, **Raytheon Intelligence & Space**
- © Moderated by **Rod Wade**, Vice President, Contract Management & Procurement, **MedImpact Healthcare Systems, Inc.**





End of day two, part one



## Network and discover

### Americas

06:00 - 07:00 PDT  
08:00 - 09:00 CDT  
09:00 - 10:00 EDT

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-  **Isabel Parker**, Partner, **Deloitte**
-  **Joanne Walker**, Head of Capability Centre – General Counsel, **Rolls Royce**
-  **Cinthia Carmina Nazario Martin**, Legal Engineer, **Syke**
-  Moderated by **Adrian Furner**, Executive in Residence, **World Commerce & Contracting**



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-  **Rod Wade**, Vice President, Contract Management & Procurement, **MedImpact Healthcare Systems, Inc.**
-  **Beatriz Antona**, VP Group Head of Contract Management & Legal Transformation Officer, **Eviden**
-  **Leandro Doca**, Head of CCM for Americas, **Capgemini**



# Tuesday November, 28



- © Ben Arguile, Managing Director, **Arguile Search**
- © Moderated by **Zuzanna Briant**, Director Practice Lead CCM, **World Commerce & Contracting**



End of day two, part two